

Fruit Growers Laboratory provides our growers and grower management firms with automated services to simplify and expedite the sampling and testing process. These services save time and money while helping to ensure sample ID's and sampling information are accurately recorded.

### Automated Services

- **Before each season**, we generate a list of all blocks and the dates they were sampled in the prior year. Our customers verify or amend these ID numbers and indicate which samples are to be taken in the coming season. FGL then generates preprinted sampling labels for upcoming season.
- **Preprinted labels are provided** with property description and block ID to eliminate the need to hand write labels in the field. Also, when the samples arrive at our laboratory, the client and sampling information are quickly and correctly uploaded to our system.
- **Sample bags and pre-addressed shipping boxes** can also be provided along with the preprinted labels, to help save you time and hassle.
- **Results are provided in numeric and graphical formats.** Color graphics make for easy, at-a-glance, interpretation and presentation to customers. These results can be emailed or downloaded electronically.
- **All client data is archived**, enabling FGL to generate reports showing year-over-year progress. Our **5-year bar chart** is a useful tool in demonstrating the effectiveness of amendment and fertilization programs.

### Remote Access to Reports

When laboratory results are completed, they are posted immediately to our password protected **Web Customer Portal**. FGL "web customers" appreciate this no cost service to quickly and easily gain remote access to the current and past analysis results, which are provided in an easy to print or email PDF format.

For more information regarding automated services or to discuss using FGL for upcoming sampling and laboratory analyses, please contact Ellie Blackshear at (805) 392-2020 or [ellieb@fglinc.com](mailto:ellieb@fglinc.com).

